28 August 2009

BY EPASS

Mr. Robert Morin
Secretary General
Canadian Radio-television and Telecommunications Commission
Ottawa, Ontario K1A 0N2


Dear Mr. Morin:

Pursuant to the procedures specified in paragraph 25 of TNC 2009-194, as amended by the Commission procedural letter dated 12 May 2009, Cogeco Cable Inc. (Cogeco) submits the attached interrogatory addressed to Bell Aliant Regional Communications, Limited Partnership; Bell Canada; Saskatchewan Telecommunications; TELUS Communications Company (the Companies); and, Télébec, Limited Partnership.

Yours truly,

Michel Messier
Director, Regulatory Affairs, Telecommunications

CC. Interested parties to TNC 2009-194

“Based on market estimates and consultation amongst Bell Aliant Regional Communications, Limited Partnership, Bell Canada, Saskatchewan Telecommunications and TELUS Communications Company (collectively, the ILECs), the ILECs estimate a combined nomadic or fixed/non-native VoIP subscriber base of 200,000 subscribers in Canada for 2007 and have each applied a common growth rate to this base. In order to determine the breakdown per province, the ILECs have agreed to apportion the 200,000 subscribers based on the population ratio as reported by Statistics Canada (2007)”

Similarly, on page 6 of the Télébec S.E.C. Étude économique portent sur le Service E9-1-1 associé aux services VoIP mobiles Coûts à la Plateforme de Localisation (PL), Télébec states the annual growth rates for such service providers are between 10% and 30% per annum.

a) Please provide a detailed explanation as to why the ILECs have not updated their market estimation of the size of the VoIP service provider market in Canada.

b) Please provide all assumptions which were used to conclude that the VoIP service provider market in Canada is the same size in 2009 as it was in 2007, despite the incumbent carriers predicting that the market would grow by between 10% and 30% per annum.

c) Please provide all assumptions which were used to forecast annual growth rates of 10% to 30% per annum to this estimated combined nomadic or fixed/non-native VoIP subscriber base.

d) Please provide any and all studies in the company’s possession which would provide a portrait of the size of the VoIP service provider market in Canada, specifically, and in North America, generally.